



**PUNJAB PUBLIC SERVICE COMMISSION**  
**COMBINED COMPETITIVE EXAMINATION**  
**FOR RECRUITMENT TO THE POSTS OF**  
**PROVINCIAL MANAGEMENT SERVICE, ETC -2023**  
**CASE NO. 1C2024**

**SUBJECT: COMMERCE (PAPER-II)**

**TIME ALLOWED: THREE HOURS**

**MAXIMUM MARKS: 100**

**NOTE:**

- i. All the parts (if any) of each Question must be attempted at one place instead of at different places.
- ii. Write Q. No. in the Answer Book in accordance with Q. No. in the Q. Paper.
- iii. No Page/Space be left blank between the answers. All the blank pages of Answer Book must be crossed.
- iv. Extra attempt of any question or any part of the question will not be considered.

**Attempt Five Questions in All. Calculator is allowed (Not programmable).**

- Q No. 1:** What are the problems of cottage & small scale Industries? Also explain the role of SMEDA for promotion of these industries? **(20 Marks)**
- Q No. 2:** Define audit risk? What are the different types of audit opinions which the auditor can give in the auditor report? **(20 Marks)**
- Q No. 3:** Briefly explain different kinds of companies? Also explain the difference between public limited company and private limited company **(20 Marks)**
- Q No. 4:** How is the management structure of a partnership company different from the management structure of a limited company? Explain. **(20 Marks)**
- Q No. 5:** What is the Letter of Credit? Discuss the uses, types and the procedure of Letter of Credit. **(20 Marks)**
- Q No. 6:** Management philosophies and principles remain same all over the world but management practices vary from region to region and organization to organization. As culture plays very important role in management practices, discuss how does it so? **(20 Marks)**
- Q No. 7:** What do you know about the scientific management? Who gave this concept? What contributions it has in management practices? **(20 Marks)**
- Q No. 8:** Define leadership and explain why the "leadership" is much important for managers than other skills of management? **(20 Marks)**

**PART- B**

**Q No.5** ✓ Discuss different cost elements broadly categorized in tracing cost.

**(20 Marks)**

**Q No.6** The following job order cost detail pertains to the three jobs that were in process at Dany Machine Company during January:

	<b>Job 36</b>	<b>Job 37</b>	<b>Job 38</b>
Cost charged in prior period .....	\$36,000	\$18,000	---
<b>Costs added in January:</b>			
Direct Materials .....	44,000	34,000	32,000
Direct labor .....	40,000	48,000	42,000
Factory overhead (60% of direct labor)	24,000	28,800	25,200

**Required:**

Prepare the appropriate journal entry (Including subsidiary ledger detail for job orders) to record each of the following transactions:

- (1) Direct materials were issued from the materials storeroom to work in process.
- (2) The payroll was distributed to work in process.
- (3) Factory overhead was applied to production for the period.
- (4) Jobs 36 and 37 were completed and transferred to the finished goods storeroom.

**(4x5=20 Marks)**

**Q No.7** ✓ In standard cost system, the computation of variance is the first step. What steps should follow?

**(20 Marks)**

**Q No.8** Why is cost-volume-profit analysis by products valuable to management?

**(20 Marks)**